(CDAX, Software/IT)





Value Indicators:	EUR	Share data:		Description:	
DCF:	13.53	Bloomberg:	M3V GR	A leading supplier of softwar	o for
FCF-Value Potential:	22.34	Reuters:	M3VG	visual-based medical equipment	nent
		ISIN:	DE000A0LBFE4		
Market Snapshot:	EUR m	Shareholders:		Risk Profile (WRe):	2013e
Market cap:	17.9	Freefloat	16.7 %	Beta:	1.8
No. of shares (m):	1.8	Others	22.6 %	Price / Book:	0.7 x
EV:	6.3	Professor Dr. Heinz-Ott	0 19.5 %	Equity Ratio:	75 %
Freefloat MC:	3.0	Dr. Carl J. G. Evertsz	19.5 %	Net Fin. Debt / EBITDA:	-1.9 x
Ø Trad. Vol. (30d):	6.03 th	Dr. Hartmut Jürgens	16.5 %	Net Debt / EBITDA:	-1.9 x

# Cost discipline leads to high earnings

Stated Figur	03 0 1/20	10.						Comment on Figures:
in EUR m	Q1/13	Q1/13e	Q1/12	yoy	2013e	2012	yoy	<ul> <li>Thanks to strict cost discipline, Q1 figures exceed the forecasts</li> </ul>
Sales	3.3	3.1	3.6	-8.8%	13.0	13.3	-2.6%	Financial result benefits from favourable currency effects.
EBITDA	1.3	1.0	1.5	-13.3%	6.1	6.0	2.3%	<ul><li>Revenue, as expected, declined slightly.</li></ul>
margin	39.2%	32.3%	41.2%		46.8%	44.6%		
EBIT	0.8	0.5	0.6	29.6%	3.0	3.0	2.0%	
margin	24.3%	16.1%	17.1%		23.3%	22.3%		
Net income	0.8	0.4	0.1	642.6%	2.0	2.2	-6.9%	
margin	24.2%	12.9%	3.0%		15.5%	16.2%		
EPS in EUR	0.47	0.23	0.06	683.3%	1.17	1.26	-7.1%	

MeVis Medical Solutions AG today presented figures for the first quarter of 2013. While revenue declined slightly as expected, earnings clearly exceeded expectations.

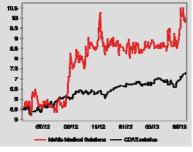
- The **revenue decline** shows up an anomaly: The core business, Digital Mammography, increased slightly by 1% to EUR 2.7m while the Other Diagnostics segment declined significantly to EUR 0.7m (-35%). The business of Other Diagnostics suffered from temporary weak unit sales while the year-earlier period was distorted by a special effect ("LungCAD"), making the core business looks robust. Long term, it is still expected that the Digital Mammography area will decrease slightly while slight growth in the Other Diagnostics business will compensate for this development.
- The core of the reported figures is the sustained cost discipline. Lower expenses led to a clear increase in the net result. As this represents sustainable cost savings, the forecasts can be raised.

With a new price target of EUR 13, the share continues to be rated at Buy.

Changes in E	stimates:					
FY End: 31.12. in EUR m	2013e (old)	+/-	2014e (old)	+/-	2015e (old)	+/-
Sales	13.0	0.0 %	12.7	0.0 %	12.4	0.0 %
EBITDA	5.5	10.6 %	5.3	9.6 %	5.0	9.8 %
EBIT	2.4	23.9 %	2.3	21.9 %	2.1	23.4 %
EBT	2.5	23.3 %	2.4	21.0 %	2.2	22.3 %
Net income	1.6	23.3 %	1.6	21.0 %	1.4	22.3 %

#### Comment on Changes:

- The revenue expectations remain unchanged vs. the previous forecasts.
- Strict cost discipline however allows for an increase in the earnings forecasts.
- An extrapolation from the strong result in Q1 (EUR 0.8m) does not make much sense owing to the strong financial result (currency effects).

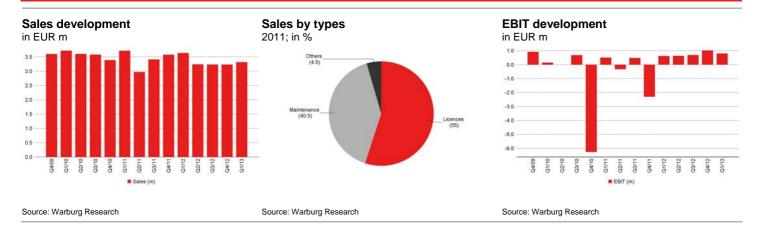


Rel. Performance vs CDAX:	
1 month:	6.2 %
6 months:	-3.6 %
Year to date:	6.8 %
Trailing 12 months:	45.2 %

Company events:	
20.06.13	AGM
26.08.13	Q2
11.11.13	Q3

FY End: 31.12. in EUR m	CAGR (12-15e)	2009	2010	2011	2012	2013e	2014e	2015e
Sales	-2.4 %	13.9	14.3	13.7	13.3	13.0	12.7	12.4
Change Sales yoy		27.9 %	3.0 %	-4.3 %	-2.4 %	-2.6 %	-2.3 %	-2.4 %
Gross profit margin		113.3 %	114.7 %	112.3 %	114.1 %	110.8 %	111.2 %	111.5 %
EBITDA	-2.4 %	4.5	3.5	4.4	6.0	6.1	5.8	5.5
Margin		32.3 %	24.2 %	32.3 %	44.6 %	46.8 %	45.8 %	44.6 %
EBIŤ	-4.2 %	1.6	-5.4	-1.6	3.0	3.0	2.8	2.6
Margin		11.8 %	-38.0 %	-12.0 %	22.3 %	23.3 %	22.3 %	21.1 %
Net income	-6.5 %	0.4	-8.3	-4.1	2.2	2.0	1.9	1.8
EPS	-6.5 %	0.23	-4.89	-2.38	1.26	1.17	1.10	1.03
EPS adj.	-6.5 %	0.23	-4.89	-2.38	1.26	1.17	1.10	1.03
DPS	-	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Dividend Yield		0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
FCFPS		0.02	1.04	1.34	1.56	2.18	1.88	1.59
EV / Sales		2.9 x	2.2 x	0.7 x	0.3 x	0.5 x	0.2 x	0.0 x
EV / EBITDA		9.0 x	9.3 x	2.2 x	0.6 x	1.0 x	0.5 x	0.1 x
EV / EBIT		24.7 x	n.a.	n.a.	1.2 x	2.1 x	1.1 x	0.1 x
P/E		102.1 x	n.a.	n.a.	5.2 x	8.4 x	9.0 x	9.6 x
P / E adj.		102.1 x	n.a.	n.a.	5.2 x	8.4 x	9.0 x	9.6 x
FCF Yield Potential		1.9 %	-7.7 %	3.2 %	93.3 %	56.8 %	108.8 %	838.7 %
Net Debt		-0.6	-0.7	-2.8	-7.8	-11.6	-14.8	-17.5
ROE		1.2 %	-29.1 %	-18.0 %	9.9 %	8.5 %	7.4 %	6.4 %
ROCE (NOPAT)		1.7 %	-28.8 %	-11.0 %	16.6 %	14.0 %	14.7 %	14.9 %
Guidance:	Slight reduction	n of EBIT						



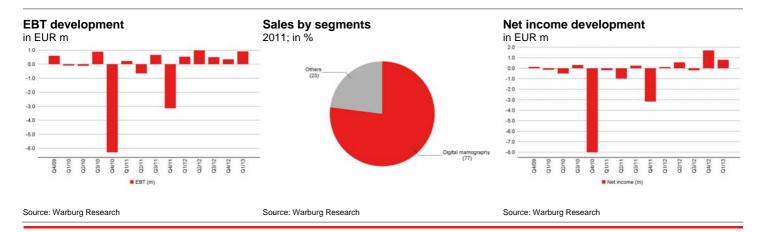


## Company Background

- The origin of MeVis Medical Solutions AG, which was set up in 1998, dates back to 1992, when the CeVis (Center for Complex Systems and Visualization) was founded at the University of Bremen.
- The public company was founded with the aim of developing commercially successful disease-oriented products based on successes in scientific research and to market these.
- Since its foundation, MeVis has been active in the area of computer-aided, image-based medical diagnostics and therapy.
- MeVis has successfully risen to become a globally-leading provider of software solutions for medical imaging. This development is mainly based on the success in the area of digital mammography.
- Together with products by Hologic and Siemens, MeVis's solutions dominate this segment today. Furthermore, MeVis has a broad portfolio of new products.

# Competitive Quality

- MeVis follows a strategy of early market presence in the new areas of image-based medical technology. In focus here are mass market products.
- The ability to be an early market entrant differentiates MeVis from competitors.
- MeVis maintains long-term and interdisciplinary cooperation agreements with more than 100 hospitals and leading R&D centres in Germany, Europe, the US and Asia.
- MeVis fosters partnerships with the globally leading medical technology OEMs, for instance Siemens and Hologic.





DCF model														
	Detaile	d forecas	t period				Т	ransition	al period					Term. Value
Figures in EUR m	2013e	2014e	2015e	2016e	2017e	2018e	2019e	2020e	2021e	2022e	2023e	2024e	2025e	
Sales Sales change	13.0 -2.6 %	12.7 -2.3 %	12.4 -2.4 %	12.0 -3.0 %	11.7 -3.0 %	11.3 -3.0 %	11.0 -3.0 %	10.6 -3.0 %	10.6 <i>0.0</i> %	10.6 <i>0.0</i> %	10.6 <i>0.0</i> %	10.6 <i>0.0</i> %	10.6 <i>0.0</i> %	0.0 %
EBIT EBIT-margin	3.0 23.3 %	2.8 22.3 %	2.6 21.1 %	2.5 21.0 %	2.2 19.0 %	2.0 18.0 %	1.9 17.0 %	1.7 16.0 %	1.6 15.0 %					
Tax rate (EBT)	35.0 %	35.0 %	35.0 %	35.0 %	35.0 %	35.0 %	35.0 %	35.0 %	35.0 %	35.0 %	35.0 %	35.0 %	35.0 %	
NOPAT	2.0	1.8	1.7	1.6	1.4	1.3	1.2	1.1	1.0	1.0	1.0	1.0	1.0	
Depreciation in % of Sales	3.1 23.5 %	3.0 23.5 %	2.9 23.5 %	2.6 22.0 %	2.6 22.0 %	2.4 21.0 %	2.2 20.0 %	2.0 19.0 %	1.9 18.0 %	1.8 17.0 %	1.7 16.0 %	1.6 15.0 %	1.5 14.0 %	
Changes in provisions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Change in Liquidity from - Working Capital - Capex Capex in % of Sales	-0.7 2.1 15.8 %	-0.4 2.1 16.2 %	-0.1 2.0 16.5 %	0.1 2.6 22.0 %	-0.1 2.6 22.0 %	-0.1 2.4 21.0 %	-0.1 2.2 20.0 %	0.0 2.0 19.0 %	0.0 1.9 18.0 %	0.0 1.8 17.0 %	0.0 1.7 16.0 %	0.0 1.6 15.0 %	0.0 1.5 14.0 %	
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	3.7	3.2	2.7	1.5	1.5	1.4	1.3	1.2	1.0	1.0	1.0	1.0	1.0	1
PV of FCF	3.5	2.6	2.0	1.0	0.9	0.7	0.6	0.5	0.4	0.3	0.3	0.3	0.2	2
share of PVs		53.13 %						34.20	) %					12.67 %

Model parameter				Valuation (m)							
Derivation of WACC	 D:	Derivation of Beta:		Present values 2025e	13						
				Terminal Value	2						
Debt ratio	0.00 %	Financial Strength	1.00	Financial liabilities	-1						
Cost of debt	4.2 %	Liquidity	2.00	Pension liabilities	0						
Market return	8.00 %	Cyclicality	2.00	Hybrid capital	0						
Risk free rate	2.50 %	Transparency	2.00	Minority interest	0						
		Others	2.00	Market val. of investments	0						
				Liquidity	9	No. of shares (m)	1.8				
WACC	12.40 %	Beta	1.80	Equity Value	25	Value per share (EUR)	13.53				

# Sensitivity Value per Share (EUR)

	Terminal Growth									Delta EBIT-margin							
Beta	WACC	-0.75 %	-0.50 %	-0.25 %	0.00 %	0.25 %	0.50 %	0.75 %	Beta	WACC	-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.98	13.4 %	13.08	13.09	13.11	13.13	13.14	13.16	13.18	1.98	13.4 %	12.64	12.80	12.96	13.13	13.29	13.45	13.61
1.89	12.9 %	13.27	13.28	13.30	13.32	13.34	13.36	13.38	1.89	12.9 %	12.82	12.98	13.15	13.32	13.49	13.65	13.82
1.85	12.7 %	13.36	13.38	13.40	13.42	13.44	13.46	13.48	1.85	12.7 %	12.91	13.08	13.25	13.42	13.59	13.76	13.93
1.80	12.4 %	13.47	13.49	13.51	13.53	13.55	13.57	13.59	1.80	12.4 %	13.00	13.18	13.35	13.53	13.70	13.87	14.05
1.75	12.2 %	13.57	13.59	13.61	13.64	13.66	13.68	13.71	1.75	12.2 %	13.10	13.28	13.46	13.64	13.81	13.99	14.17
1.71	11.9 %	13.68	13.70	13.73	13.75	13.77	13.80	13.83	1.71	11.9 %	13.21	13.39	13.57	13.75	13.93	14.11	14.29
1.62	11.4 %	13.91	13.94	13.96	13.99	14.02	14.05	14.08	1.62	11.4 %	13.43	13.61	13.80	13.99	14.18	14.36	14.55

<sup>•</sup> The DCF model bases on the assumption of slightly decreasing revenues and earnings in the years to come.

# **MeVis Medical Solutions**



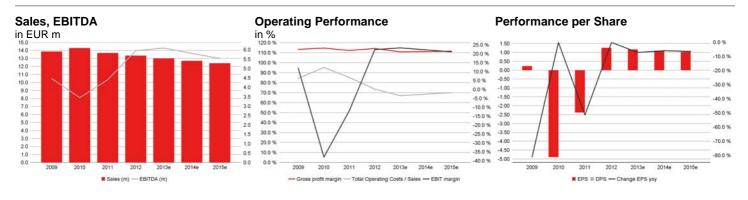
Valuation							
	2009	2010	2011	2012	2013e	2014e	2015e
Price / Book	1.3 x	1.3 x	0.6 x	0.5 x	0.7 x	0.7 x	0.6 x
Book value per share ex intangibles	3.17	1.63	1.05	3.44	5.04	6.53	7.92
EV / Sales	2.9 x	2.2 x	0.7 x	0.3 x	0.5 x	0.2 x	0.0 x
EV / EBITDA	9.0 x	9.3 x	2.2 x	0.6 x	1.0 x	0.5 x	0.1 x
EV / EBIT	24.7 x	n.a.	n.a.	1.2 x	2.1 x	1.1 x	0.1 x
EV / EBIT adj.*	24.7 x	n.a.	n.a.	1.2 x	2.1 x	1.1 x	0.1 x
P/FCF	n.a.	18.5 x	5.4 x	4.2 x	4.5 x	5.2 x	6.2 x
P/E	102.1 x	n.a.	n.a.	5.2 x	8.4 x	9.0 x	9.6 x
P / E adj.*	102.1 x	n.a.	n.a.	5.2 x	8.4 x	9.0 x	9.6 x
Dividend Yield	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Free Cash Flow Yield Potential	1.9 %	-7.7 %	3.2 %	93.3 %	56.8 %	108.8 %	838.7 %
*Adjustments made for: -							



Consolidated profit & loss							
In EUR m	2009	2010	2011	2012	2013e	2014e	2015e
Sales	13.9	14.3	13.7	13.3	13.0	12.7	12.4
Change Sales yoy	27.9 %	3.0 %	-4.3 %	-2.4 %	-2.6 %	-2.3 %	-2.4 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	2.3	2.8	2.4	2.4	1.8	1.8	1.8
Total Sales	16.2	17.1	16.1	15.8	14.8	14.5	14.2
Material Expenses	0.5	0.7	0.7	0.5	0.4	0.4	0.4
Gross profit	15.7	16.4	15.4	15.2	14.4	14.1	13.8
Gross profit margin	113.3 %	114.7 %	112.3 %	114.1 %	110.8 %	111.2 %	111.5 %
Personnel expenses	9.8	10.4	9.2	8.1	7.8	7.8	7.8
Other operating income	1.8	1.1	1.1	1.1	1.0	1.0	1.0
Other operating expenses	3.3	3.7	2.9	2.3	1.6	1.5	1.5
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	4.5	3.5	4.4	6.0	6.1	5.8	5.5
Margin	32.3 %	24.2 %	32.3 %	44.6 %	46.8 %	45.8 %	44.6 %
Depreciation of fixed assets	0.5	5.8	3.0	0.5	0.5	0.5	0.5
EBITA	3.9	-2.3	1.5	5.5	5.6	5.3	5.0
Amortisation of intangible assets	2.3	3.1	3.1	2.5	2.5	2.5	2.4
Goodwill amortization	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	1.6	-5.4	-1.6	3.0	3.0	2.8	2.6
Margin	11.8 %	-38.0 %	-12.0 %	22.3 %	23.3 %	22.3 %	21.1 %
EBIT adj.	1.6	-5.4	-1.6	3.0	3.0	2.8	2.6
Interest income	0.6	0.4	0.1	0.1	0.1	0.1	0.1
Interest expenses	1.0	0.7	0.3	0.3	0.0	0.0	0.0
Other financial income (loss)	-0.1	0.1	-1.0	-0.3	0.0	0.0	0.0
EBT	1.2	-5.6	-2.9	2.4	3.1	2.9	2.7
Margin	8.4 %	-39.2 %	-21.3 %	17.7 %	23.8 %	23.0 %	21.9 %
Total taxes	0.8	2.7	1.2	0.2	1.1	1.0	1.0
Net income from continuing operations	0.4	-8.3	-4.1	2.2	2.0	1.9	1.8
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	0.4	-8.3	-4.1	2.2	2.0	1.9	1.8
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	0.4	-8.3	-4.1	2.2	2.0	1.9	1.8
Margin	2.9 %	-58.4 %	-29.9 %	16.2 %	15.5 %	15.0 %	14.2 %
Number of shares, average	1.7	1.7	1.7	1.7	1.7	1.7	1.7
EPS	0.23	-4.89	-2.38	1.26	1.17	1.10	1.03
EPS adj.	0.23	-4.89	-2.38	1.26	1.17	1.10	1.03
*Adjustments made for:							

**Guidance: Slight reduction of EBIT** 

Financial Ratios							
	2009	2010	2011	2012	2013e	2014e	2015e
Total Operating Costs / Sales	84.4 %	95.3 %	85.2 %	73.5 %	67.0 %	68.4 %	69.9 %
Operating Leverage	5.2 x	n.a.	16.3 x	n.a.	-0.8 x	3.0 x	3.1 x
EBITDA / Interest expenses	4.5 x	4.8 x	12.8 x	17.2 x	n.a.	n.a.	n.a.
Tax rate (EBT)	65.9 %	-48.9 %	-40.4 %	8.3 %	35.0 %	35.0 %	35.0 %
Dividend Payout Ratio	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Sales per Employee	58,029	63,799	102,075	119,170	118,182	113,393	110,714

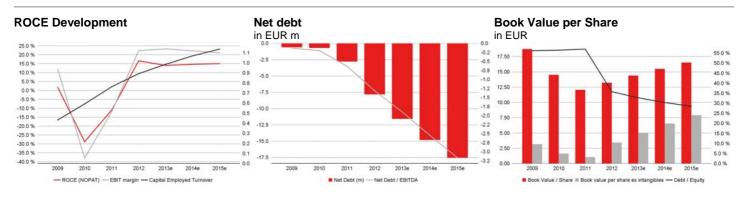


Source: Warburg Research Source: Warburg Research Source: Warburg Research



Consolidated balance sheet							
In EUR m	2009	2010	2011	2012	2013e	2014e	2015
Assets							
Goodwill and other intangible assets	27.1	22.0	18.9	16.8	16.1	15.4	14.8
thereof other intangible assets	10.5	9.4	6.3	6.2	5.5	4.8	4.2
thereof Goodwill	16.6	12.6	12.6	10.6	10.6	10.6	10.6
Property, plant and equipment	1.2	0.9	0.7	0.3	0.1	-0.2	-0.4
Financial assets	0.0	1.3	0.3	0.3	0.3	0.3	0.3
Other long-term assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Fixed assets	28.3	24.2	19.9	17.5	16.5	15.6	14.7
Inventories	0.1	0.1	0.3	0.2	0.1	0.1	0.1
Accounts receivable	4.2	5.1	4.4	3.9	3.2	2.8	2.7
Liquid assets	15.1	8.2	7.5	8.7	12.4	15.6	18.4
Other short-term assets	3.2	1.2	0.5	0.7	0.7	0.7	0.7
Current assets	22.7	14.6	12.7	13.4	16.4	19.2	21.8
Total Assets	51.0	38.8	32.5	30.9	32.9	34.8	36.6
Liabilities and shareholders' equity							
Subscribed capital	1.8	1.8	1.8	1.8	1.8	1.8	1.8
Capital reserve	28.5	28.5	28.1	28.1	28.1	28.1	28.1
Retained earnings	0.0	0.0	0.0	0.0	2.0	3.9	5.7
Other equity components	2.3	-5.5	-9.2	-7.1	-7.1	-7.1	-7.1
Shareholder's equity	32.6	24.8	20.7	22.8	24.8	26.7	28.5
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total equity	32.6	24.8	20.7	22.8	24.8	26.7	28.5
Provisions	0.2	1.1	1.1	0.8	8.0	8.0	3.0
thereof provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial liabilites (total)	14.5	7.5	4.7	0.8	8.0	8.0	3.0
thereof short-term financial liabilities	0.4	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	1.1	1.3	1.2	1.1	1.1	1.1	1.1
Other liabilities	2.6	4.2	4.8	5.4	5.4	5.4	5.4
Liabilities	18.3	14.0	11.8	8.1	8.1	8.1	8.1
Total liabilities and shareholders' equity	51.0	38.8	32.5	30.9	32.9	34.8	36.6

Financial Ratios							
	2009	2010	2011	2012	2013e	2014e	2015e
Efficiency of Capital Employment							
Operating Assets Turnover	3.1 x	3.0 x	3.3 x	4.1 x	5.8 x	7.9 x	9.9 x
Capital Employed Turnover	0.4 x	0.6 x	0.8 x	0.9 x	1.0 x	1.1 x	1.1 x
ROA	1.4 %	-34.5 %	-20.6 %	12.4 %	12.2 %	12.2 %	12.0 %
Return on Capital							
ROCE (NOPAT)	1.7 %	-28.8 %	-11.0 %	16.6 %	14.0 %	14.7 %	14.9 %
ROE	1.2 %	-29.1 %	-18.0 %	9.9 %	8.5 %	7.4 %	6.4 %
Adj. ROE	1.2 %	-29.1 %	-18.0 %	9.9 %	8.5 %	7.4 %	6.4 %
Balance sheet quality							
Net Debt	-0.6	-0.7	-2.8	-7.8	-11.6	-14.8	-17.5
Net Financial Debt	-0.6	-0.7	-2.8	-7.8	-11.6	-14.8	-17.5
Net Gearing	-1.9 %	-2.8 %	-13.5 %	-34.4 %	-46.7 %	-55.5 %	-61.7 %
Net Fin. Debt / EBITDA	-13.8 %	-20.4 %	-63.3 %	-131.6 %	-190.2 %	-254.9 %	-317.2 %
Book Value / Share	18.7	14.5	12.0	13.2	14.4	15.5	16.5
Book value per share ex intangibles	3.2	1.6	1.1	3.4	5.0	6.5	7.9

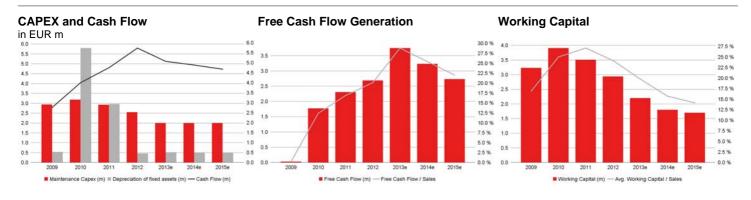


Source: Warburg Research Source: Warburg Research Source: Warburg Research



Consolidated cash flow statement				-		-	
In EUR m	2009	2010	2011	2012	2013e	2014e	2015e
Net income	-0.2	-5.3	-1.3	3.1	2.0	1.9	1.8
Depreciation of fixed assets	0.5	5.8	3.0	0.5	0.5	0.5	0.5
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	2.3	3.1	3.1	2.5	2.5	2.5	2.4
Increase/decrease in long-term provisions	0.1	0.9	0.0	-0.4	0.0	0.0	0.0
Other non-cash income and expenses	0.1	-0.4	0.0	0.1	0.0	0.0	0.0
Cash Flow	2.8	4.0	4.8	5.7	5.1	4.9	4.7
Increase / decrease in inventory	0.0	0.0	-0.2	0.1	0.1	0.0	0.0
Increase / decrease in accounts receivable	1.9	-0.5	1.0	0.1	0.7	0.4	0.1
Increase / decrease in accounts payable	-1.6	1.4	-0.5	-0.6	0.0	0.0	0.0
Increase / decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	0.3	0.9	0.4	-0.4	0.7	0.4	0.1
Net cash provided by operating activities	3.1	5.0	5.1	5.3	5.8	5.3	4.8
Investments in intangible assets	-2.7	-3.0	-2.7	-2.5	-1.8	-1.8	-1.8
Investments in property, plant and equipment	-0.3	-0.2	-0.1	-0.1	-0.3	-0.3	-0.2
Payments for acquisitions	-4.7	-7.2	-3.0	-1.4	0.0	0.0	0.0
Financial investments	-2.3	3.9	1.1	0.9	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by investing activities	-10.0	-6.5	-4.7	-3.1	-2.1	-2.1	-2.0
Change in financial liabilities	-0.1	-0.4	0.0	0.0	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Purchase of own shares	-0.5	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by financing activities	-0.5	-0.4	0.0	0.0	0.0	0.0	0.0
Change in liquid funds	-7.4	-2.0	0.4	2.1	3.7	3.2	2.7
Effects of exchange-rate changes on cash	-0.1	-0.1	0.1	-0.1	0.0	0.0	0.0
Cash and cash equivalent at end of period	7.7	5.6	6.1	8.1	11.9	15.1	17.9

Financial Ratios							
	2009	2010	2011	2012	2013e	2014e	2015e
Cash Flow							
Free Cash Flow	0.0	1.8	2.3	2.7	3.7	3.2	2.7
Free Cash Flow / Sales	0.2 %	12.4 %	16.9 %	20.1 %	28.8 %	25.5 %	22.0 %
Free Cash Flow Potential	0.8	-2.5	0.3	3.2	3.6	3.4	3.2
Free Cash Flow / Sales	0.2 %	12.4 %	16.9 %	20.1 %	28.8 %	25.5 %	22.0 %
Free Cash Flow / Net Profit	7.8 %	-21.2 %	-56.4 %	124.3 %	186.1 %	169.9 %	154.7 %
Interest Received / Avg. Cash	3.4 %	3.3 %	1.4 %	0.8 %	0.6 %	0.7 %	0.6 %
Interest Paid / Avg. Debt	5.9 %	6.5 %	5.7 %	12.5 %	0.0 %	0.0 %	0.0 %
Management of Funds							
Investment ratio	21.9 %	22.2 %	20.5 %	19.5 %	15.8 %	16.2 %	16.5 %
Maint. Capex / Sales	21.2 %	22.3 %	21.4 %	19.1 %	15.4 %	15.7 %	16.1 %
Capex / Dep	107.0 %	35.8 %	46.2 %	87.3 %	67.4 %	68.8 %	70.3 %
Avg. Working Capital / Sales	16.9 %	25.0 %	27.1 %	24.2 %	19.8 %	15.7 %	14.1 %
Trade Debtors / Trade Creditors	376.6 %	390.2 %	378.4 %	341.2 %	290.9 %	254.5 %	245.5 %
Inventory Turnover	3.5 x	8.0 x	2.8 x	3.0 x	3.9 x	3.8 x	3.7 x
Receivables collection period (days)	111	131	118	107	90	80	79
Payables payment period (days)	891	697	599	780	1,029	1,054	1,079
Cash conversion cycle (Days)	-757	-635	-424	-621	-913	-937	-960



Source: Warburg Research Source: Warburg Research Source: Warburg Research

## **MeVis Medical Solutions**



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# **MeVis Medical Solutions**



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-7-	or the analyst responsible for this company has <b>other important financial interests</b> in relation to the analysed company such as e.g. the performance of mandates for the analysed company
-6-	or companies affiliated with this enterprise regularly trade in shares or derivatives of the analysed company
-5-	effected an agreement with the analysed company for the preparation of the financial analysis
-4-	or companies affiliated with this enterprise over the previous 12 months has been providing <b>investment</b> banking services for the analysed company for which a compensation has been or will be paid
-3-	or companies affiliated with this enterprise <b>manages</b> the <b>securities</b> of the analysed company on the basis of an existing contract
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This report has been made accessible to the company analysed.

Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
MeVis Medical Solutions	3, 5, 6, 7	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE000A0LBFE4.htm



### **INVESTMENT RECOMMENDATION**

Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
<b>"_</b> "	Rating suspended:	The available information currently does not permit an evaluation of the company.

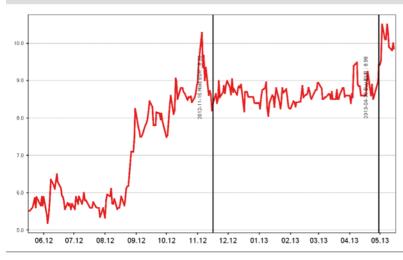
WARBURG RESEARCH GMBH -	RESEARCH UNIVERSE BY RATING	
Rating	Number of stocks	% of Universe
Buy	108	57
Hold	66	35
Sell	14	7
Rating suspended	3	2
Total	191	100

## WARBURG RESEARCH GMBH - ANALYSED RESEARCH UNIVERSE BY RATING ...

... Looking only at companies for which a disclosure according to § 34b of the Germany Securities Trading Act and the FinAnV has to be made.

Rating	Number of stocks	% of Universe
Buy	96	63
Hold	49	32
Sell	6	4
Rating suspended	2	1
Total	153	100

#### PRICE AND RATING HISTORY MEVIS MEDICAL SOLUTIONS AS OF 16.05.2013



The chart has markings if Warburg Research GmbH changed its rating in the last 12 months. Every marking represents the date and closing price on the day of the rating change.



RESEARCH
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Roland Rapelius +49 40 309537-220
Head of Research rrapelius@warburg-research.com

Henner Rüschmeier +49 40 309537-270
Head of Research hrueschmeier @warburg-research.com

Christian Cohrs +49 40 309537-175
Engineering, Logistics ccohrs@warburg-research.com

Felix Ellmann+49 40 309537-120Software, ITfellmann@warburg-research.com

Jörg Philipp Frey+49 40 309537-258Retail, Consumer Goodsjfrey@warburg-research.com

Ulrich Huwald+49 40 309537-255Health Care, Pharmauhuwald@warburg-research.com

**Thilo Kleibauer** +49 40 309537-257
Retail, Consumer Goods tkleibauer@warburg-research.com

**Torsten Klingner** +49 40 309537-260 Real Estate tklingner@warburg-research.com

Eggert Kuls +49 40 309537-256
Engineering ekuls@warburg-research.com

Frank Laser +49 40 309537-235
Construction, Industrials flaser@warburg-research.com

Andreas Pläsier +49 40 309537-246
Banks, Financial Services aplaesier@warburg-research.com

Malte Räther +49 40 309537-185
Technology, Telco, Internet mraether@warburg-research.com

Jochen Reichert +49 40 309537-130
Telco, Internet, Media jreichert@warburg-research.com

Christopher Rodler +49 40 309537-290 Utilities crodler@warburg-research.com

Malte Schaumann+49 40 309537-170Technologymschaumann@warburg-research.com

Susanne Schwartze +49 40 309537-155
Telco, Internet, Media sschwartze@warburg-research.com

Oliver Schwarz +49 40 309537-250
Chemicals, Agriculture oschwarz@warburg-research.com

Marc-René Tonn+49 40 309537-259Automobiles, Car Suppliersmtonn@warburg-research.com

**Björn Voss** +49 40 309537-254 Steel, Car Suppliers bvoss@warburg-research.com

Andreas Wolf +49 40 309537-140 Software, IT awolf@warburg-research.com

Stephan Wulf+49 40 309537-150Utilitiesswulf@warburg-research.com

## **SALES**

Tim Beckmann

Holger Nass +49 40 3282-2669
Head of Equity Sales, USA hnass@mmwarburg.com

Klaus Schilling +49 40 3282-2664
Dep. Head of Equity Sales, GER kschilling@mmwarburg.com

Christian Alisch +49 40 3282-2667 Scandinavia, Spain calisch@mmwarburg.com

United Kingdom tbeckmann@mmwarburg.com

Matthias Fritsch +49 40 3282-2696
United Kingdom mfritsch@mmwarburg.com

Marie-Therese Grübner +49 40 3282-2630 France mgruebner@mmwarburg.com

Michael Kriszun+49 40 3282-2695United Kingdommkriszun@mmwarburg.com

Marc Niemann+49 40 3282-2660Germanymniemann@mmwarburg.com

Dirk Rosenfelder
Austria, Switzerland

449 40 3282-2692
drosenfelder@mmwarburg.com

Julian Straube

+49 40 3282-2666

Small & Mid Caps jstraube@mmwarburg.com

Philipp Stumpfegger +49 40 3282-2635

#### **SALES TRADING**

Oliver Merckel +49 40 3282-2634
Head of Sales Trading omerckel@mmwarburg.com

**Gudrun Bolsen** +49 40 3282-2679
Sales Trading gbolsen@mmwarburg.com

 Bastian Quast
 +49 40 3282-2701

 Sales Trading
 bquast@mmwarburg.com

 Patrick Schepelmann
 +49 40 3282-2700

Sales Trading pschepelmann@mmwarburg.com

Thekla Struve +49 40 3282-2668

Sales Trading tstruve@mmwarburg.com

Jörg Treptow +49 40 3262-2658

Sales Trading jtreptow@mmwarburg.com

Support

Capital IQ

Katharina Bruns+49 40 3282-2694Roadshow/Marketingkbruns@mmwarburg.com

# **MACRO RESEARCH**

 Carsten Klude
 +49 40 3282-2572

 Macro Research
 cklude@mmwarburg.com

 Matthias Thiel
 +49 40 3282-2401

 Macro Research
 mthiel@mmwarburg.com

Dr. Christian Jasperneite +49 40 3282-2439
Investment Strategy cjasperneite@mmwarburg.com

www.capitaliq.com

#### Our research can be found under:

Warburg Research research.mmwarburg.com/en/index.html Thomson www.thomson.com
Bloomberg MMWA GO Reuters www.knowledge.reuters.com

+49 40 3282-2665

pstumpfegger@mmwarburg.com

www.factset.com

#### For access please contact:

FactSet

Australia, United Kingdom

Andrea Carstensen+49 40 3282-2632Kerstin Muthig+49 40 3282-2703Sales Assistanceacarstensen@mmwarburg.comSales Assistancekmuthig@mmwarburg.com