(CDAX, Software/IT)



| Dung | | Value Indicators: | EUR | Share data: | | Description: | |
|------------------|-------------|----------------------|---------|----------------------------|-------------|------------------------------|--------|
| Buy | | DCF: | 16.89 | Bloomberg: | M3V GR | A leading supplier of softwa | ro for |
| | | FCF-Value Potential: | 29.14 | Reuters: | M3VG | visual-based medical equip | ment |
| EUR 16.90 | (EUR 13.00) | | | ISIN: D | E000A0LBFE4 | | |
| | | Market Snapshot: | EUR m | Shareholders: | | Risk Profile (WRe): | 2013e |
| | | Market cap: | 26.2 | Freefloat | 20.7 % | Beta: | 1.8 |
| Price | EUR 14.40 | No. of shares (m): | 1.8 | Others | 22.7 % | Price / Book: | 1.0 x |
| Upside | 17.4 % | EV: | 13.3 | Prof. Dr. Heinz-Otto Peitg | en 19.4 % | Equity Ratio: | 76 % |
| | | Freefloat MC: | 5.4 | Dr. Hartmut Jürgens | 16.5 % | Net Fin. Debt / EBITDA: | -2.0 x |
| | | Ø Trad. Vol. (30d): | 5.56 th | Dr. Carl J. G. Evertsz | 15.3 % | Net Debt / EBITDA: | -2.0 x |

Revenue stabilised; Taxes optimised

| in EUR m | Q2/13 | Q2/13e | Q2/12 | yoy | 6M/13 | 6M/13e | 6M/12 | уоу |
|----------------------|---------------------|--------------|--------------|-------|---------------------|--------------|--------------|--------|
| Sales | 3.5 | 3.0 | 3.2 | 9.3% | 6.9 | 6.3 | 6.9 | -0.2% |
| EBITDA margin | 1.4 38.7% | 1.1 36.7% | 1.4 43.6% | -3.0% | 2.7 38.9% | 2.4 38.0% | 2.9 42.4% | -8.3% |
| EBIT margin | 0.8 23.5% | 0.6 20.0% | 0.6 19.6% | 31.0% | 1.6 23.9% | 1.4 22.3% | 1.3 18.3% | 30.3% |
| Net income margin | 0.7 21.1% | 0.4 13.3% | 0.6 17.2% | 34.1% | 1.6 22.6% | 1.2 19.0% | 0.7 9.7% | 132.6% |
| EPS in EUR | 0.44 | 0.24 | 0.32 | 37.5% | 0.90 | 0.70 | 0.39 | 130.8% |

Comment on Figures:

MeVis' Q2 figures exceeded expectations in terms of revenue.

- · EBIT also surpassed expectations as cost discipline impressed again.
- The deviation at net result level however is clearest because of an optimised tax structure as well as tax-related one-off factors ("merger of MBS" / "audit").

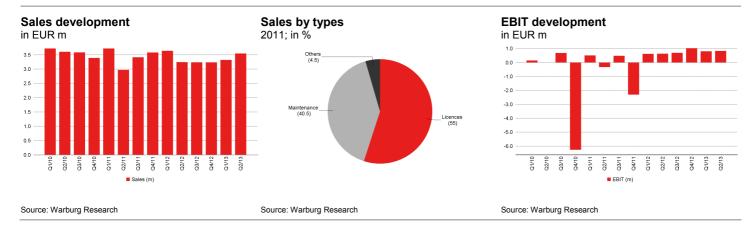
The financial results of MeVis for Q2 and H1/2013 were again convincing. Two main aspects were especially impressive:

- Stabilisation of revenues: Over the last few quarters, the company has managed to stabilise revenues. In the core business Digital Mammography (revenue share 75%), slight increases were registered, even though high saturation levels have already been reached in this market. In particular the new software applications for the imagining processes in ultrasound, MRT and tomosynthesis were apparently well received by the market. This gives reason to assume that company revenue can also be kept stable in the medium term.
- Optimisation of the tax situation: Just as important for the future earnings situation is the tax optimisation of the company structure. Loss carry-forwards of more than EUR 10m for the group can be better allocated to the earnings of group subsidiaries. This enables significantly faster use of the loss carry-forwards with corresponding consequences for the cash value and the short and medium-term group tax rate.
- Combined, these two aspects form the basis for an adjustment of the price target. This is now EUR 16.90 (13). The share continues to be rated at Buy.

| Changes in E | stimates: | | | | | | Comment on Changes: |
|----------------------------|----------------|------------------|----------------|------------------|----------------|------------------|--|
| FY End: 31.12. in EUR m | 2013e (old) | + / - | 2014e (old) | + / - | 2015e (old) | + / - | anticipated, owing to the repeated success in increasing revenue in the |
| Sales EBITDA | 13.0 6.1 | 3.8 % 7.6 % | 12.7 5.8 | 5.2 % 9.3 % | 12.4 5.5 | 6.5 % 10.6 % | core business. The cost base should remain low. |
| EBIT EBT | 3.0 3.1 | 11.4 % 11.2 % | 2.8 2.9 | 13.5 % 13.1 % | 2.6 2.7 | 15.2 % 14.6 % | Against the background of an optimised group tax structure, the EPS expectations can be increased significantly. |
| Net income | 2.0 | 62.5 % | 1.9 | 60.0 % | 1.8 | 55.2 % | |

| 15 - | FY End: 31.12. in EUR m | CAGR (12-15e) | 2009 | 2010 | 2011 | 2012 | 2013e | 2014e | 2015e |
|---|---|------------------|-------------------|------------------|-------------------|-------------------|-------------------------|--------------------------|-------------------|
| 14 - 13 - | Sales | -0.4 % | 13.9 | 14.3 | 13.7 | 13.3 | 13.5 | 13.4 | 13.2 |
| 12 - | Change Sales yoy Gross profit margin | | 27.9 % 113.3 % | 3.0 % 114.7 % | -4.3 % 112.3 % | -2.4 % 114.1 % | 1.1 % <i>110.3 %</i> | -1.0 % <i>110.2 %</i> | -1.2 % 110.0 % |
| Mar I | EBITDA | 0.9 % | 4.5 | 3.5 | 4.4 | 6.0 | 6.6 | 6.3 | 6.1 |
| 11- N W W | Margin | 0.0 /0 | 32.3 % | 24.2 % | 32.3 % | 44.6 % | 48.6 % | 47.5 % | 46.3 % |
| 10 - | EBIT | 0.5 % | 1.6 | -5.4 | -1.6 | 3.0 | 3.4 | 3.2 | 3.0 |
| »- harman un un month harman | Margin | | 11.8 % | -38.0 % | -12.0 % | 22.3 % | 25.1 % | 24.0 % | 22.8 % |
| 8 - Andrew and and David and | Net income | 8.2 % | 0.4 | -8.3 | -4.1 | 2.2 | 3.3 | 3.0 | 2.7 |
| Cent2 11/12 D1/13 03/13 D6/13 07/13 | EPS | 8.1 % | 0.23 | -4.89 | -2.38 | 1.26 | 1.90 | 1.77 | 1.59 |
| - MeVia Medical Solutiona - CDAX (normalised) | EPS adj. | 8.1 % | 0.23 | -4.89 | -2.38 | 1.26 | 1.90 | 1.77 | 1.59 |
| | DPS | - | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Rel. Performance vs CDAX: | Dividend Yield | | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % |
| 1 month: 31.6 % | FCFPS | | 0.02 | 1.04 | 1.34 | 1.56 | 2.91 | 2.62 | 2.19 |
| 6 months: 55.3 % | EV / Sales | | 2.9 x | 2.2 x | 0.7 x | 0.3 x | 1.0 x | 0.7 x | 0.4 x |
| | EV / EBITDA | | 9.0 x | 9.3 x | 2.2 x | 0.6 x | 2.0 x | 1.4 x | 0.8 x |
| Year to date: 62.6 % | EV / EBIT | | 24.7 x | n.a. | n.a. | 1.2 x | 3.9 x | 2.8 x | 1.7 x |
| Trailing 12 months: 84.3 % | P/E | | 102.1 x | n.a. | n.a. | 5.2 x | 7.6 x | 8.1 x | 9.1 x |
| - | P / E adj. | | 102.1 x | n.a. | n.a. | 5.2 x | 7.6 x | 8.1 x | 9.1 x |
| Company events: | FCF Yield Potential | | 1.9 % | -7.7 % | 3.2 % | 93.3 % | 37.3 % | 53.0 % | 86.0 % |
| 11.11.13 Q3 | Net Debt | | -0.6 | -0.7 | -2.8 | -7.8 | -12.8 | -17.4 | -21.1 |
| | ROE | | 1.2 % | -29.1 % | -18.0 % | 9.9 % | 13.4 % | 11.0 % | 9.0 % |
| | ROCE (NOPAT) | 01-11-1-1 | 1.7 % | -28.8 % | -11.0 % | 16.6 % | 22.8 % | 23.7 % | 23.7 % |
| | Guidance: | Stable revenu | ies, improver | nent of EBIT | | | | | |



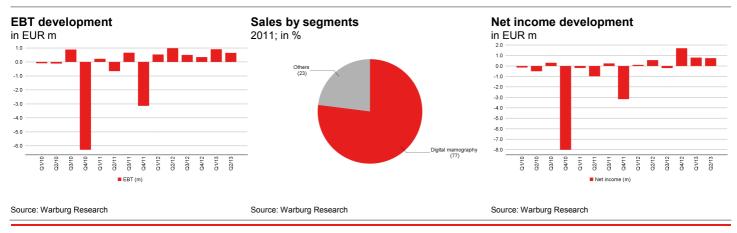


Company Background

- The origin of MeVis Medical Solutions AG, which was set up in 1998, dates back to 1992, when the CeVis (Center for Complex Systems and Visualization) was founded at the University of Bremen.
- The public company was founded with the aim of developing commercially successful disease-oriented products based on successes in scientific research and to market these.
- Since its foundation, MeVis has been active in the area of computer-aided, image-based medical diagnostics and therapy.
- MeVis has successfully risen to become a globally-leading provider of software solutions for medical imaging. This development is
 mainly based on the success in the area of digital mammography.
- Together with products by Hologic and Siemens, MeVis's solutions dominate this segment today. Furthermore, MeVis has a broad portfolio of new products.

Competitive Quality

- MeVis follows a strategy of early market presence in the new areas of image-based medical technology. In focus here are mass market products.
- The ability to be an early market entrant differentiates MeVis from competitors.
- MeVis maintains long-term and interdisciplinary cooperation agreements with more than 100 hospitals and leading R&D centres in Germany, Europe, the US and Asia.
- MeVis fosters partnerships with the globally leading medical technology OEMs, for instance Siemens and Hologic.





| DCF model | | | | | | | | | | | | | | |
|--------------------------------|---------|-----------|-------------|----------|--------|--------|--------------------|-------------------|-----------|--------|--------|------------|---------|------------|
| | Detaile | d forecas | t period | | | | Т | ransition | al period | | | | | Term. Valu |
| Figures in EUR m | 2013e | 2014e | 2015e | 2016e | 2017e | 2018e | 2019e | 2020e | 2021e | 2022e | 2023e | 2024e | 2025e | |
| Sales | 13.5 | 13.4 | 13.2 | 13.1 | 13.1 | 13.0 | 12.9 | 12.9 | 12.8 | 12.7 | 12.7 | 12.6 | 12.6 | |
| Sales change | 1.1 % | -1.0 % | -1.2 % | -0.5 % | -0.5 % | -0.5 % | -0.5 % | -0.5 % | -0.5 % | -0.5 % | -0.5 % | -0.5 % | -0.5 % | 0.0 % |
| EBIT | 3.4 | 3.2 | 3.0 | 3.0 | 3.0 | 2.9 | 2.9 | 2.8 | 2.8 | 2.7 | 2.7 | 2.6 | 2.5 | |
| EBIT-margin | 25.1 % | 24.0 % | 22.8 % | 23.0 % | 22.7 % | 22.4 % | 22.1 % | 21.8 % | 21.5 % | 21.2 % | 20.9 % | 20.6 % | 20.3 % | |
| Tax rate (EBT) | 5.0 % | 8.0 % | 12.0 % | 20.0 % | 20.0 % | 20.0 % | 20.0 % | 25.0 % | 25.0 % | 25.0 % | 25.0 % | 25.0 % | 25.0 % | |
| NOPAT | 3.2 | 3.0 | 2.7 | 2.4 | 2.4 | 2.3 | 2.3 | 2.1 | 2.1 | 2.0 | 2.0 | 1.9 | 1.9 | |
| Depreciation | 3.2 | 3.1 | 3.1 | 2.9 | 2.9 | 2.7 | 2.6 | 2.4 | 2.3 | 2.2 | 2.0 | 1.9 | 1.8 | |
| in % of Sales | 23.5 % | 23.5 % | 23.5 % | 22.0 % | 22.0 % | 21.0 % | 20.0 % | 19.0 % | 18.0 % | 17.0 % | 16.0 % | 15.0 % | 14.0 % | |
| Changes in provisions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| Change in Liquidity from | | | | | | | | | | | | | | |
| - Working Capital | -0.6 | -0.4 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| - Capex | 2.1 | 2.1 | 2.1 | 2.9 | 2.9 | 2.7 | 2.6 | 2.4 | 2.3 | 2.2 | 2.0 | 1.9 | 1.8 | |
| Capex in % of Sales | 15.3 % | 15.5 % | 15.6 % | 22.0 % | 22.0 % | 21.0 % | 20.0 % | 19.0 % | 18.0 % | 17.0 % | 16.0 % | 15.0 % | 14.0 % | |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | |
| Free Cash Flow (WACC Model) | 5.0 | 4.4 | 3.7 | 2.4 | 2.4 | 2.3 | 2.3 | 2.1 | 2.1 | 2.0 | 2.0 | 2.0 | 1.9 | : |
| PV of FCF | 4.3 | 3.4 | 2.5 | 1.4 | 1.3 | 1.1 | 1.0 | 0.8 | 0.7 | 0.6 | 0.5 | 0.5 | 0.4 | : |
| share of PVs | | 47.67 % | | | | | | 39.07 | 7 % | | | | | 13.26 % |
| Model parameter | | | | | | | Valuati | on (m) | | | | | | |
| Derivation of WACC: | | I | Derivation | of Beta: | | | Presen | t values 20 |)25e | 1 | 8 | | | |
| | | | | | | | | al Value | | | 3 | | | |
| Debt ratio | 0.00 % | | Financial S | strength | | 1.00 | | al liabilitie: | - | | -1 | | | |
| Cost of debt | 4.2 % | | Liquidity | | | 2.00 | | n liabilities | | | 0 | | | |
| Market return | 8.00 % | | Cyclicality | | | 2.00 | Hybrid | • | | | 0 | | | |
| Risk free rate | 2.50 % | | Transpare | юу | | 2.00 | - | / interest | | | 0 | | | |
| | | | Others | | | 2.00 | Market Liquidit | val. of inve v | estments | | 0 9 | No. of sha | res (m) | 1. |
| WACC | 12.40 % | ī | Beta | | | 1.80 | Equity | | | | | Value per | . , | |

Sensitivity Value per Share (EUR)

| | | Terminal (| Growth | | | | | | | | Delta EBIT | -margin | | | | | |
|------|--------|------------|---------|---------|--------|--------|--------|--------|------|--------|------------|---------|---------|---------|---------|---------|---------|
| Beta | WACC | -0.75 % | -0.50 % | -0.25 % | 0.00 % | 0.25 % | 0.50 % | 0.75 % | Beta | WACC | -1.5 pp | -1.0 pp | -0.5 pp | +0.0 pp | +0.5 pp | +1.0 pp | +1.5 pp |
| 1.98 | 13.4 % | 16.15 | 16.17 | 16.19 | 16.21 | 16.24 | 16.26 | 16.29 | 1.98 | 13.4 % | 15.60 | 15.80 | 16.01 | 16.21 | 16.42 | 16.62 | 16.83 |
| 1.89 | 12.9 % | 16.46 | 16.49 | 16.51 | 16.54 | 16.57 | 16.60 | 16.63 | 1.89 | 12.9 % | 15.90 | 16.12 | 16.33 | 16.54 | 16.75 | 16.97 | 17.18 |
| 1.85 | 12.7 % | 16.63 | 16.66 | 16.69 | 16.71 | 16.74 | 16.77 | 16.81 | 1.85 | 12.7 % | 16.06 | 16.28 | 16.50 | 16.71 | 16.93 | 17.15 | 17.36 |
| 1.80 | 12.4 % | 16.80 | 16.83 | 16.86 | 16.89 | 16.92 | 16.96 | 16.99 | 1.80 | 12.4 % | 16.23 | 16.45 | 16.67 | 16.89 | 17.11 | 17.33 | 17.55 |
| 1.75 | 12.2 % | 16.98 | 17.01 | 17.04 | 17.08 | 17.11 | 17.15 | 17.18 | 1.75 | 12.2 % | 16.40 | 16.63 | 16.85 | 17.08 | 17.30 | 17.53 | 17.75 |
| 1.71 | 11.9 % | 17.17 | 17.20 | 17.23 | 17.27 | 17.30 | 17.34 | 17.38 | 1.71 | 11.9 % | 16.58 | 16.81 | 17.04 | 17.27 | 17.50 | 17.73 | 17.95 |
| 1.62 | 11.4 % | 17.56 | 17.59 | 17.63 | 17.67 | 17.72 | 17.76 | 17.81 | 1.62 | 11.4 % | 16.96 | 17.20 | 17.44 | 17.67 | 17.91 | 18.15 | 18.39 |

• The DCF model bases on the assumption of slightly decreasing revenues and earnings in the years to come.



| Valuation | | | | | | | |
|-------------------------------------|---------|--------|-------|--------|--------|--------|--------|
| | 2009 | 2010 | 2011 | 2012 | 2013e | 2014e | 2015e |
| Price / Book | 1.3 x | 1.3 x | 0.6 x | 0.5 x | 1.0 x | 0.9 x | 0.8 x |
| Book value per share ex intangibles | 3.17 | 1.63 | 1.05 | 3.44 | 5.82 | 8.06 | 10.10 |
| EV / Sales | 2.9 x | 2.2 x | 0.7 x | 0.3 x | 1.0 x | 0.7 x | 0.4 x |
| EV / EBITDA | 9.0 x | 9.3 x | 2.2 x | 0.6 x | 2.0 x | 1.4 x | 0.8 x |
| EV / EBIT | 24.7 x | n.a. | n.a. | 1.2 x | 3.9 x | 2.8 x | 1.7 x |
| EV / EBIT adj.* | 24.7 x | n.a. | n.a. | 1.2 x | 3.9 x | 2.8 x | 1.7 x |
| P / FCF | n.a. | 18.5 x | 5.4 x | 4.2 x | 4.9 x | 5.5 x | 6.6 x |
| P/E | 102.1 x | n.a. | n.a. | 5.2 x | 7.6 x | 8.1 x | 9.1 x |
| P / E adj.* | 102.1 x | n.a. | n.a. | 5.2 x | 7.6 x | 8.1 x | 9.1 x |
| Dividend Yield | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % |
| Free Cash Flow Yield Potential | 1.9 % | -7.7 % | 3.2 % | 93.3 % | 37.3 % | 53.0 % | 86.0 % |
| *Adjustments made for: - | | | | | | | |



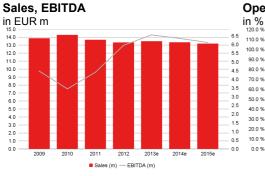
Consolidated profit & loss

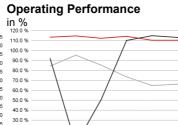
| In EUR m | 2009 | 2010 | 2011 | 2012 | 2013e | 2014e | 2015e |
|--|---------|---------|---------|---------|---------|---------|---------|
| Sales | 13.9 | 14.3 | 13.7 | 13.3 | 13.5 | 13.4 | 13.2 |
| Change Sales yoy | 27.9 % | 3.0 % | -4.3 % | -2.4 % | 1.1 % | -1.0 % | -1.2 % |
| Increase / decrease in inventory | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Own work capitalised | 2.3 | 2.8 | 2.4 | 2.4 | 1.8 | 1.8 | 1.8 |
| Total Sales | 16.2 | 17.1 | 16.1 | 15.8 | 15.3 | 15.2 | 15.0 |
| Material Expenses | 0.5 | 0.7 | 0.7 | 0.5 | 0.4 | 0.4 | 0.5 |
| Gross profit | 15.7 | 16.4 | 15.4 | 15.2 | 14.9 | 14.7 | 14.5 |
| Gross profit margin | 113.3 % | 114.7 % | 112.3 % | 114.1 % | 110.3 % | 110.2 % | 110.0 % |
| Personnel expenses | 9.8 | 10.4 | 9.2 | 8.1 | 7.8 | 7.8 | 7.8 |
| Other operating income | 1.8 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 | 1.1 |
| Other operating expenses | 3.3 | 3.7 | 2.9 | 2.3 | 1.6 | 1.6 | 1.7 |
| Unfrequent items | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| EBITDA | 4.5 | 3.5 | 4.4 | 6.0 | 6.6 | 6.3 | 6.1 |
| Margin | 32.3 % | 24.2 % | 32.3 % | 44.6 % | 48.6 % | 47.5 % | 46.3 % |
| Depreciation of fixed assets | 0.5 | 5.8 | 3.0 | 0.5 | 0.5 | 0.5 | 0.5 |
| EBITA | 3.9 | -2.3 | 1.5 | 5.5 | 6.0 | 5.8 | 5.6 |
| Amortisation of intangible assets | 2.3 | 3.1 | 3.1 | 2.5 | 2.6 | 2.6 | 2.6 |
| Goodwill amortization | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| EBIT | 1.6 | -5.4 | -1.6 | 3.0 | 3.4 | 3.2 | 3.0 |
| Margin | 11.8 % | -38.0 % | -12.0 % | 22.3 % | 25.1 % | 24.0 % | 22.8 % |
| EBIT adj. | 1.6 | -5.4 | -1.6 | 3.0 | 3.4 | 3.2 | 3.0 |
| Interest income | 0.6 | 0.4 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Interest expenses | 1.0 | 0.7 | 0.3 | 0.3 | 0.0 | 0.0 | 0.0 |
| Other financial income (loss) | -0.1 | 0.1 | -1.0 | -0.3 | 0.0 | 0.0 | 0.0 |
| EBT | 1.2 | -5.6 | -2.9 | 2.4 | 3.4 | 3.3 | 3.1 |
| Margin | 8.4 % | -39.2 % | -21.3 % | 17.7 % | 25.5 % | 24.8 % | 23.6 % |
| Total taxes | 0.8 | 2.7 | 1.2 | 0.2 | 0.2 | 0.3 | 0.4 |
| Net income from continuing operations | 0.4 | -8.3 | -4.1 | 2.2 | 3.3 | 3.0 | 2.7 |
| Income from discontinued operations (net of tax) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income before minorities | 0.4 | -8.3 | -4.1 | 2.2 | 3.3 | 3.0 | 2.7 |
| Minority interest | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 0.4 | -8.3 | -4.1 | 2.2 | 3.3 | 3.0 | 2.7 |
| Margin | 2.9 % | -58.4 % | -29.9 % | 16.2 % | 24.3 % | 22.8 % | 20.8 % |
| Number of shares, average | 1.7 | 1.7 | 1.7 | 1.7 | 1.7 | 1.7 | 1.7 |
| EPS | 0.23 | -4.89 | -2.38 | 1.26 | 1.90 | 1.77 | 1.59 |
| EPS adj. | 0.23 | -4.89 | -2.38 | 1.26 | 1.90 | 1.77 | 1.59 |
| *Adjustments made for: | | | | | | | |

Guidance: Stable revenues, improvement of EBIT

Financial Ratios

| | 2009 | 2010 | 2011 | 2012 | 2013e | 2014e | 2015e |
|-------------------------------|--------|---------|---------|---------|---------|---------|---------|
| Total Operating Costs / Sales | 84.4 % | 95.3 % | 85.2 % | 73.5 % | 64.8 % | 66.0 % | 67.3 % |
| Operating Leverage | 5.2 x | n.a. | 16.3 x | n.a. | 11.9 x | 5.1 x | 4.9 x |
| EBITDA / Interest expenses | 4.5 x | 4.8 x | 12.8 x | 17.2 x | n.a. | n.a. | n.a. |
| Tax rate (EBT) | 65.9 % | -48.9 % | -40.4 % | 8.3 % | 5.0 % | 8.0 % | 12.0 % |
| Dividend Payout Ratio | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % | 0.0 % |
| Sales per Employee | 58,029 | 63,799 | 102,075 | 119,170 | 122,727 | 119,330 | 117,857 |





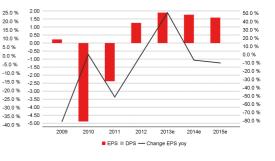
2011

- Gross profit margin - Total Operating Costs / Sales - EBIT margin

2010

2012 2013e 2014e 2015e

Performance per Share



Source: Warburg Research

Source: Warburg Research

2009

0.0 %

Source: Warburg Research

25.0 %

5

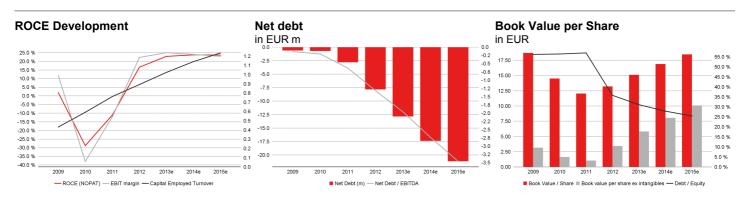


Consolidated balance sheet

| In EUR m | 2009 | 2010 | 2011 | 2012 | 2013e | 2014e | 2015e |
|---|------|------|------|------|-------|-------|-------|
| Assets | | | | | | | |
| Goodwill and other intangible assets | 27.1 | 22.0 | 18.9 | 16.8 | 16.0 | 15.2 | 14.4 |
| thereof other intangible assets | 10.5 | 9.4 | 6.3 | 6.2 | 5.4 | 4.6 | 3.8 |
| thereof Goodwill | 16.6 | 12.6 | 12.6 | 10.6 | 10.6 | 10.6 | 10.6 |
| Property, plant and equipment | 1.2 | 0.9 | 0.7 | 0.3 | 0.0 | -0.2 | -0.5 |
| Financial assets | 0.0 | 1.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 |
| Other long-term assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Fixed assets | 28.3 | 24.2 | 19.9 | 17.5 | 16.4 | 15.3 | 14.3 |
| Inventories | 0.1 | 0.1 | 0.3 | 0.2 | 0.1 | 0.1 | 0.1 |
| Accounts receivable | 4.2 | 5.1 | 4.4 | 3.9 | 3.3 | 2.9 | 2.9 |
| Liquid assets | 15.1 | 8.2 | 7.5 | 8.7 | 13.7 | 18.2 | 22.0 |
| Other short-term assets | 3.2 | 1.2 | 0.5 | 0.7 | 0.7 | 0.7 | 0.7 |
| Current assets | 22.7 | 14.6 | 12.7 | 13.4 | 17.8 | 21.9 | 25.6 |
| Total Assets | 51.0 | 38.8 | 32.5 | 30.9 | 34.1 | 37.2 | 39.9 |
| Liabilities and shareholders' equity | | | | | | | |
| Subscribed capital | 1.8 | 1.8 | 1.8 | 1.8 | 1.8 | 1.8 | 1.8 |
| Capital reserve | 28.5 | 28.5 | 28.1 | 28.1 | 28.1 | 28.1 | 28.1 |
| Retained earnings | 0.0 | 0.0 | 0.0 | 0.0 | 3.3 | 6.3 | 9.1 |
| Other equity components | 2.3 | -5.5 | -9.2 | -7.1 | -7.1 | -7.1 | -7.1 |
| Shareholder's equity | 32.6 | 24.8 | 20.7 | 22.8 | 26.0 | 29.1 | 31.8 |
| Minority interest | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total equity | 32.6 | 24.8 | 20.7 | 22.8 | 26.0 | 29.1 | 31.8 |
| Provisions | 0.2 | 1.1 | 1.1 | 0.8 | 0.8 | 0.8 | 0.8 |
| thereof provisions for pensions and similar obligations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Financial liabilites (total) | 14.5 | 7.5 | 4.7 | 0.8 | 0.8 | 0.8 | 0.8 |
| thereof short-term financial liabilities | 0.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Accounts payable | 1.1 | 1.3 | 1.2 | 1.1 | 1.1 | 1.1 | 1.1 |
| Other liabilities | 2.6 | 4.2 | 4.8 | 5.4 | 5.4 | 5.4 | 5.4 |
| Liabilities | 18.3 | 14.0 | 11.8 | 8.1 | 8.1 | 8.1 | 8.1 |
| Total liabilities and shareholders' equity | 51.0 | 38.8 | 32.5 | 30.9 | 34.1 | 37.2 | 39.9 |

Financial Ratios

| | 2009 | 2010 | 2011 | 2012 | 2013e | 2014e | 2015e |
|-------------------------------------|---------|---------|---------|----------|----------|----------|----------|
| Efficiency of Capital Employment | | | | | | | |
| Operating Assets Turnover | 3.1 x | 3.0 x | 3.3 x | 4.1 x | 5.8 x | 8.0 x | 9.3 x |
| Capital Employed Turnover | 0.4 x | 0.6 x | 0.8 x | 0.9 x | 1.0 x | 1.1 x | 1.2 x |
| ROA | 1.4 % | -34.5 % | -20.6 % | 12.4 % | 20.0 % | 19.9 % | 19.2 % |
| Return on Capital | | | | | | | |
| ROCE (NOPAT) | 1.7 % | -28.8 % | -11.0 % | 16.6 % | 22.8 % | 23.7 % | 23.7 % |
| ROE | 1.2 % | -29.1 % | -18.0 % | 9.9 % | 13.4 % | 11.0 % | 9.0 % |
| Adj. ROE | 1.2 % | -29.1 % | -18.0 % | 9.9 % | 13.4 % | 11.0 % | 9.0 % |
| Balance sheet quality | | | | | | | |
| Net Debt | -0.6 | -0.7 | -2.8 | -7.8 | -12.8 | -17.4 | -21.1 |
| Net Financial Debt | -0.6 | -0.7 | -2.8 | -7.8 | -12.8 | -17.4 | -21.1 |
| Net Gearing | -1.9 % | -2.8 % | -13.5 % | -34.4 % | -49.3 % | -59.7 % | -66.4 % |
| Net Fin. Debt / EBITDA | -13.8 % | -20.4 % | -63.3 % | -131.6 % | -196.0 % | -273.5 % | -345.7 % |
| Book Value / Share | 18.7 | 14.5 | 12.0 | 13.2 | 15.1 | 16.9 | 18.5 |
| Book value per share ex intangibles | 3.2 | 1.6 | 1.1 | 3.4 | 5.8 | 8.1 | 10.1 |



Source: Warburg Research

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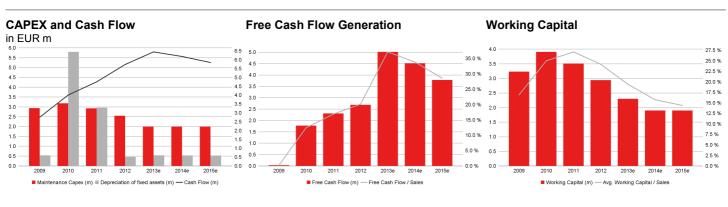
Consolidated cash flow statement



| In EUR m | 2009 | 2010 | 2011 | 2012 | 2013e | 2014e | 2015e |
|--|-------|------|------|------|-------|-------|-------|
| Net income | -0.2 | -5.3 | -1.3 | 3.1 | 3.3 | 3.0 | 2.7 |
| Depreciation of fixed assets | 0.5 | 5.8 | 3.0 | 0.5 | 0.5 | 0.5 | 0.5 |
| Amortisation of goodwill | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Amortisation of intangible assets | 2.3 | 3.1 | 3.1 | 2.5 | 2.6 | 2.6 | 2.6 |
| Increase/decrease in long-term provisions | 0.1 | 0.9 | 0.0 | -0.4 | 0.0 | 0.0 | 0.0 |
| Other non-cash income and expenses | 0.1 | -0.4 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 |
| Cash Flow | 2.8 | 4.0 | 4.8 | 5.7 | 6.4 | 6.2 | 5.8 |
| Increase / decrease in inventory | 0.0 | 0.0 | -0.2 | 0.1 | 0.1 | 0.0 | 0.0 |
| Increase / decrease in accounts receivable | 1.9 | -0.5 | 1.0 | 0.1 | 0.6 | 0.4 | 0.0 |
| Increase / decrease in accounts payable | -1.6 | 1.4 | -0.5 | -0.6 | 0.0 | 0.0 | 0.0 |
| Increase / decrease in other working capital positions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Increase / decrease in working capital (total) | 0.3 | 0.9 | 0.4 | -0.4 | 0.6 | 0.4 | 0.0 |
| Net cash provided by operating activities | 3.1 | 5.0 | 5.1 | 5.3 | 7.1 | 6.6 | 5.8 |
| Investments in intangible assets | -2.7 | -3.0 | -2.7 | -2.5 | -1.8 | -1.8 | -1.8 |
| Investments in property, plant and equipment | -0.3 | -0.2 | -0.1 | -0.1 | -0.3 | -0.3 | -0.3 |
| Payments for acquisitions | -4.7 | -7.2 | -3.0 | -1.4 | 0.0 | 0.0 | 0.0 |
| Financial investments | -2.3 | 3.9 | 1.1 | 0.9 | 0.0 | 0.0 | 0.0 |
| Income from asset disposals | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net cash provided by investing activities | -10.0 | -6.5 | -4.7 | -3.1 | -2.1 | -2.1 | -2.1 |
| Change in financial liabilities | -0.1 | -0.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Dividends paid | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Purchase of own shares | -0.5 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Capital measures | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net cash provided by financing activities | -0.5 | -0.4 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Change in liquid funds | -7.4 | -2.0 | 0.4 | 2.1 | 5.0 | 4.5 | 3.8 |
| Effects of exchange-rate changes on cash | -0.1 | -0.1 | 0.1 | -0.1 | 0.0 | 0.0 | 0.0 |
| Cash and cash equivalent at end of period | 7.7 | 5.6 | 6.1 | 8.1 | 13.2 | 17.7 | 21.5 |

Financial Ratios

| | 2009 | 2010 | 2011 | 2012 | 2013e | 2014e | 2015e |
|--------------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Cash Flow | | | | | | | |
| Free Cash Flow | 0.0 | 1.8 | 2.3 | 2.7 | 5.0 | 4.5 | 3.8 |
| Free Cash Flow / Sales | 0.2 % | 12.4 % | 16.9 % | 20.1 % | 37.2 % | 33.8 % | 28.6 % |
| Free Cash Flow Potential | 0.8 | -2.5 | 0.3 | 3.2 | 5.0 | 4.7 | 4.3 |
| Free Cash Flow / Sales | 0.2 % | 12.4 % | 16.9 % | 20.1 % | 37.2 % | 33.8 % | 28.6 % |
| Free Cash Flow / Net Profit | 7.8 % | -21.2 % | -56.4 % | 124.3 % | 153.2 % | 148.4 % | 137.9 % |
| Interest Received / Avg. Cash | 3.4 % | 3.3 % | 1.4 % | 0.8 % | 0.6 % | 0.6 % | 0.5 % |
| Interest Paid / Avg. Debt | 5.9 % | 6.5 % | 5.7 % | 12.5 % | 0.0 % | 0.0 % | 0.0 % |
| Management of Funds | | | | | | | |
| Investment ratio | 21.9 % | 22.2 % | 20.5 % | 19.5 % | 15.3 % | 15.5 % | 15.6 % |
| Maint. Capex / Sales | 21.2 % | 22.3 % | 21.4 % | 19.1 % | 14.8 % | 15.0 % | 15.2 % |
| Capex / Dep | 107.0 % | 35.8 % | 46.2 % | 87.3 % | 65.2 % | 65.8 % | 66.5 % |
| Avg. Working Capital / Sales | 16.9 % | 25.0 % | 27.1 % | 24.2 % | 19.4 % | 15.7 % | 14.4 % |
| Trade Debtors / Trade Creditors | 376.6 % | 390.2 % | 378.4 % | 341.2 % | 300.0 % | 263.6 % | 263.6 % |
| Inventory Turnover | 3.5 x | 8.0 x | 2.8 x | 3.0 x | 4.1 x | 4.4 x | 4.8 x |
| Receivables collection period (days) | 111 | 131 | 118 | 107 | 89 | 79 | 80 |
| Payables payment period (days) | 891 | 697 | 599 | 780 | 991 | 910 | 845 |
| Cash conversion cycle (Days) | -757 | -635 | -424 | -621 | -879 | -810 | -751 |



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7

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|-----|---|
| -2- | or companies affiliated with this enterprise was a member in a consortium which acquired the shares of the analysed company within the last twelve months |
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|-------------------------|------------|--|
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Investment recommendation: expected direction of the share price development of the financial instrument up to the given <u>price target</u> in the opinion of the analyst who covers this financial instrument.

| -B- | Buy: | The price of the analysed financial instrument is expected to rise over the next 12 months. |
|-----|-------------------|---|
| -H- | Hold: | The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months. |
| -S- | Sell: | The price of the analysed financial instrument is expected to fall over the next 12 months. |
| "_" | Rating suspended: | The available information currently does not permit an evaluation of the company. |

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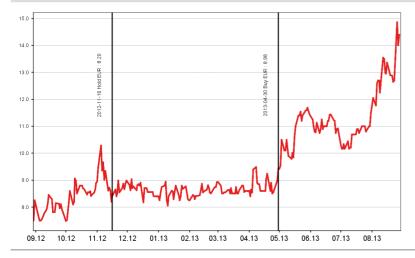
| Rating | Number of stocks | % of Universe |
|------------------|------------------|---------------|
| Buy | 104 | 53 |
| Hold | 82 | 41 |
| Sell | 8 | 4 |
| Rating suspended | 4 | 2 |
| Total | 198 | 100 |

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... Looking only at companies for which a disclosure according to § 34b of the Germany Securities Trading Act and the FinAnV has to be made.

| Rating | Number of stocks | % of Universe |
|------------------|------------------|---------------|
| Buy | 89 | 59 |
| Hold | 54 | 36 |
| Sell | 4 | 3 |
| Rating suspended | 3 | 2 |
| Total | 150 | 100 |

PRICE AND RATING HISTORY MEVIS MEDICAL SOLUTIONS AS OF 29.08.2013



The chart has markings if Warburg Research GmbH changed its rating in the last 12 months. Every marking represents the date and closing price on the day of the rating change.

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